



FAMILY SUPPORT SERVICES
For Our Children's Future

Family Support Services, Inc. Annual Report 2005-2006

201 South 69th Street, Upper Darby, PA 19082 Phone 610-352-7610 WWW.FSSINC.ORG

Our Mission

Family Support Services' mission is to support family life, and prepare children for success in school and to help them develop life skills. Our programs strive to prevent child abuse, neglect and developmental delays, and to improve parenting skills.

FSS stresses education for parents and children, and provides social work support to families and specialized therapy to children.

Our Goals

To strengthen family life.

To prevent child abuse and neglect, and to reduce the effects of past abuse or neglect.

To prevent cognitive, physical and emotional developmental delays in children, and to reduce the effects of existing developmental delays.

Our Philosophy

Family Support Services uses education and social support to identify and treat the needs of children from birth to age five. Our youngest citizens are unable to speak for themselves, therefore we aim to develop programs which speak to their needs.

We also believe that teaching parents how to be loving, supporting and knowledgeable parents will help break the cycle of abuse. Education is a powerful tool which underlies each and every one of our FSS programs.

Executive Director's Report - Shawn M. Lacy, Esq.



This 30th anniversary year was a remarkable one for Family Support Services. The board of directors oversaw the retirement of Virginia Peckham, PhD, and completed an executive search process to fill the position. Dr. Peckham formally retired in May, and I assumed her leadership role after a two-week overlap.

Stepping into the Executive Director's shoes has been an exhilarating process. The culture of stability and program excellence at Family Support Services (FSS) would attract any CEO, and it has been an honor to join a team of more than 150 professionals who are wholeheartedly committed to the future well-being of our children.

Financially, FSS ended the 05-06 fiscal year with a modest surplus of \$102,972. Careful management and a lean administrative overhead of 13% have contributed to more than ten consecutive years of surpluses, but we expect next year to be different. In May of 2006 we were informed that soon-to-be-implemented state-mandated early intervention budget cuts could have an unfavorable \$200,000 impact on our community-based Penn Early Childhood three to five-year old program, and our center-based Fairmount Early Intervention program.

State funding cuts notwithstanding, the number of children enrolled in our programs continues to rise. Our Early Intervention division provided services to 226 birth to three year-old children, 277 three to five year-old children, and 85 Fairmount Early Intervention Center children. Overall, a total of 588 unduplicated children received early intervention services through FSS programs.

Radnor and Haverford Township School-based Child-care programs accommodated

about 600 children during the school year, and initiated planning for a new facility which has since opened at the Chestnutwold school.

Our Child Welfare programs also expanded their reach to about 522 children. We served 156 children through our SAFE program, and 201 children through the Family Partnership program. At Family School an estimated 85 children attended our intensive child neglect and abuse prevention program with their parents, and about 80 unduplicated children received assistance through our Services to Children in Their Own Homes (SCOH) program.

In total, about 1720 children were helped by Family Support Services during the 2005-2006 fiscal year.

Despite these high numbers, FSS had one program closure. Our teen parenting program (offered on Fridays at Family School in conjunction with PathWays Pa) closed at the end of June. Yet FSS continues to assist teen parents through our Family Partnership program with referrals via the Philadelphia School District's ELECT program.

Technology deficits in the agency's accounting and child welfare tracking software were addressed this year with investments in two new systems. Our business office converted to MIP accounting software in April of



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Board of Directors 2005-2006

- Sally Bullard, *President*
- Sara Jane Kennedy, *Vice-President*
- James Govatos, *Treasurer*
- Cheryl Cunningham
- Denise Ray
- Neil Houghton
- William Norvell
- Meredyth Patterson
- Sonja Pettingill
- Gerald Schrass
- Emma Simpson
- Paula Silver
- Gretchen Sprafke
- John Trevisan
- Erik Videlock
- Lisa Webster
- Board Emeritus**
- Vivian Weyerhaeuser Piascecki
- Pat Suplee
- Grace Russell Wheeler

2006, and SocialSolutions was selected as FSS's new child welfare tracking system for clients, outcomes, and needs.

MIP is an industry leader in accounting software, and their product will improve our ability to track, report on, and analyze revenues and expenditures. The SocialSolutions software will allow the agency to accurately count caseloads, file electronic reports, and track the demographics of the agency's child welfare outcomes over time. When I prepare next year's annual report, we will be able to analyze our child welfare caseloads with the click of a mouse—just as we currently do with the DANIC software used by our early intervention programs.

During the year Family School joined other child welfare agencies in supporting families selected for participation in a large-scale research project. Developed by Dr. Mary Dozier at the University of Delaware, the project is studying

parent-child attachment. We also entered into a cooperative relationship with Dr. Marilee Comfort, to participate in a 2008 federally funded project that is researching Dr. Comfort's Keys to Interactive Parenting Scale (KIPS).

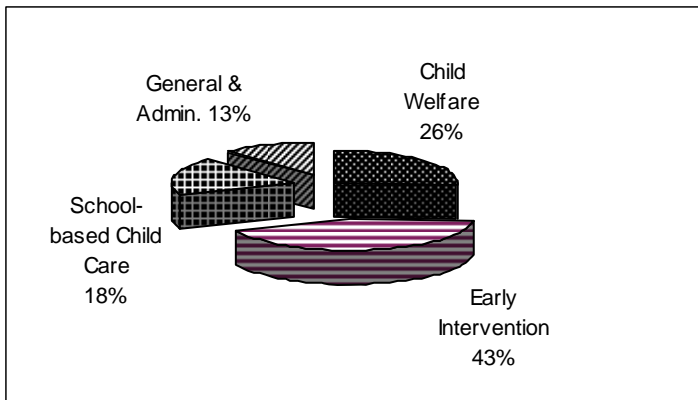
Interest in these research projects sparked a successful grant request to the Community Clothes Charity to fund a trauma-informed treatment, attachment and bonding program that will start in 2007. Each year the Community Clothes Charity (CCC) designates a different non-profit as the recipient of proceeds from a three-day designer clothing resale fundraiser held in October at The Village Hall, in Spread Eagle Village, Strafford. For more about this sale please see [page six](#).

I'd like to end this report with an expression of gratitude to my predecessors Virginia Peckham, PhD, and Yvonne Fraley, PhD. Thanks to their excellent work, FSS enters its fourth decade on a sound footing.

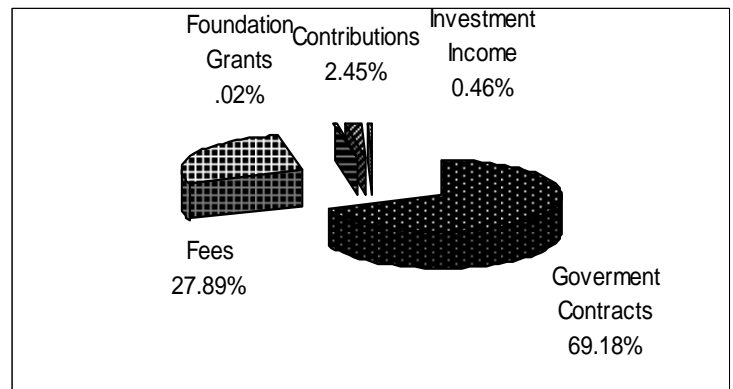
**Financial Data—
Statement of Audited Revenue & Expenses for years ending June 30th 2004, 2005, and 2006.**

	<u>2006</u>	<u>2005</u>	<u>2004</u>
Revenues & Other Support			
Government Contracts	3,425,577	2,996,197	2,984,052
School-based Child Care Fees	1,380,915	1,390,374	1,221,343
Grants	1,250	44,750	136,700
Contributions	121,121	37,407	55,590
Investment Income	<u>22,808</u>	<u>14,258</u>	<u>15,481</u>
TOTAL	4,951,671	4,482,986	4,413,166
Expenses By Program			
School-based Child Care	899,038	930,600	879,854
Child Welfare	1,262,814	1,101,315	1,104,891
Early Intervention	2,074,547	1,827,782	1,740,247
General and Administrative	<u>612,300</u>	<u>525,635</u>	<u>508,227</u>
TOTAL	4,848,699	4,385,332	4,233,219
Loss on Disposal of Property & Equipment	0	0	0
Surplus/Deficit Revenue Over Expenses	102,972	97,654	179,947

2005-2006 Expenses by program



2005-2006 Revenues and other support



Individual Gifts by Category

Founder's Circle—\$5000 & Up

Barbara and Ted Aronson
Mrs. J. Maxwell Moran

30th Anniversary Circle \$2500-\$4999

Roland and Sally Bullard
James Govatos
Emma and Paul Simpson

Fraley Circle \$1000-\$2499

Dorothy and David Binswanger
Diana and Paul Gormley
Karen Kludjian and William Kozel
Susan and Michael Lastowski
Vivian Weyerhaeuser Piasecki
Gerald Schrass
Mr. and Mrs. H. David Seegul
Mr. and Mrs. Dennis R. Suplee
Mr. and Mrs. Joseph Wallace
Grace Russell Wheeler

FSS Angel—\$500-\$999

Robert and Julie J. Bryan
Grace Sharples Cooke & Terry Cooke
Kappa Kappa Gamma
James Groner
Mr. and Mrs. Neil Houghton
Sarah Jane Kennedy
Mrs. William Klaus
Mr. and Mrs. Robert Legnini
Mr. and Mrs. Steven Ludwig
Mr. and Mrs. Kimball Morsman
Dr. Virginia Peckham
Gretchen Sprafke and John Piasecki
Dr. Paula Silver
Mr. and Mrs. Erik Videlock
Lisa and John Webster

FSS Visionary- \$250—\$499

Mr. and Mrs. John Black
Lynn and Court Cunningham
Deborah and Thomas Gross
Christine De Bonis
Diana S. Donaldson
Dr. Yvonne Fraley
Mr. and Mrs. S. Matthews V. Hamilton Jr.
Lisa Hemcher
Mrs. Douglas Lovell
Evans Pancoast
Amber Mackenzie and Richard Rest
James McCleary
William Norvell
Mr. and Mrs. Edward Peterson
Sonja Pettingill and Lee Paynter
Mr. and Mrs. John Price
Mr. and Mrs. F. Jerome Purcell
Mr. and Mrs. Edwin Robb
John Trevisan
Ms. Leigh Wood

Mr. and Mrs. Fred Yanessa
Mr. and Mrs. Charles Zepka

FSS Dreamer \$100-\$249

Christine Alberts
Mr. and Mrs. Thomas Alloy
Kathleen Assenmacher
Mrs. William Baltzell
Mr. and Mrs. Michael Banks
Mr. and Mrs. Mitchell Benson
Mr. and Mrs. Peter Berol
Mr. and Mrs. Marc Bloom
Elaina Boebert
Sally Branca
Mr. Richard Brown
Mr. and Mrs. Joseph Cain
Mrs. M. Todd Cooke
Cheryl Cunningham
Elizabeth Dautrich
Laura M. Dawson
Karl and Laurie Doghramji
Cheryl Easley
Mr. and Mrs. Frederic Ewald
Emma Facenda
Helen Faust
Maura Ferrill
Michael and Sally Firgone
Mr. and Mrs. James Frank
Marian Godfrey
Peter Godfrey and Lisa Clark
Mr. and Mrs. William Graham
Dr. Patricia Griffin
Antonia Hamilton
Virginia Hartsfield
Lynn Carson Hepp
Arlene Hummel
Mr. Charles Ingersoll
Mr. and Mrs. Raymond Ix
Mr. and Mrs. Scott Jenkins
Mr. and Mrs. William Kader
Joan Kahn
Mary King
Patricia Kubiak
Christopher Leary
Mr. and Mrs. John P. Louchheim
Deborah M. Luquer
Mary Keefe – MGA Partners
Joan Mackie
Carol McCarthy
Marcella Melot
Lynd Meyer
Mr. and Mrs. Raken Modi
Samuel Mosca
Mr. and Mrs. A. George Newnham
Katharine H. Norris
Meredyth Patterson
Mary Payne
Olivia Pinkett
Mr. R. Allen Purkiss

FSS Dreamer (cont.)

Mr. and Mrs. Douglas Pyle
Kitty Sahin
Terri Schneider
Evan Sperling
Tad Sperry and Ellen Harvey
Mr. and Mrs. Eric Stein
Trudi Goheen Swain
Ella Russell Torrey
Mr. and Mrs. James Vaules
Mr. and Mrs. Warwick Wheeler
Mr. and Mrs. Brooke Williams
Mr. and Mrs. Neil Wummer
Mr. and Mrs. Edward Wyatt
Lynn Yeakel

Special Thanks To

Ted and Barbara Aronson
Peter Binswanger
BINSWANGER
The Bryn Mawr Film Institute
The Community Clothes Charity
The FSS Event Committee
The Junior League Sustainers—
Mary Burr, Susan Mehan
Pat Suplee and many others
Mrs. J. Maxwell Moran
Material Culture - George Jevremovic &
Neslihan Jevremovic
Moore Brothers Wine Company
The Montgomery Family & Joan Mackie
Students at the Agnes Irwin School
Christine Sweetman, Margaret Granados,
& the 5th grade at Shipley School



*The future is as strong as her
childhood is stable.*



Children go through many stages...



But they always need their parent's attention and love,



...and the freedom to play and explore.

*Gifts in honor of
Virginia Peckham, PhD*

Sally Branca
Evan Sperling
Trudi Goheen Swain

*Gifts in honor of
Brad Fraley*

Dr. Yvonne Fraley
Dr. Virginia Peckham

Contributions—Individual Donors

FSS Supporter—up to \$99

Anonymous
Mr. and Mrs. Joseph Abrams
Lucia Alfieri
Mr. and Mrs. John Armando
Michael Armstrong
Colleen Arnold
Jeannine Bambrick
Barbara Battleson
Carol Bellamy
Maureen Blazejewski
Dr. and Mrs. Jeffrey Bomze
Carol Borzumato
Dianna S. Bostwick
Kimberly Brunner
Sandra Cadwalader
David Castro
Serena Chan
Mrs. John Clark
Mr. and Mrs. Isaac Clothier IV
Dr. Marilee Comfort
Todd Cooke
Philip Cooke
Ms. Charlotte D'Mello
Mr. Thomas Dame
Dr. David Danoff

Mrs. Gertrude Dever
Mr. and Mrs. Hans Dietze
Claudia Dustin
Kathleen Farrelly
Debra Fickler
Claire Fitzgerald
Mary Fordham
Joanne Gasbarro
Elizabeth Glascott
Dr. Helaine Greenberg
Jennifer Grisolia
Mr. and Mrs. Andrew Guilfoil
Pauline Hagan
James Hanley
Heidi Hochstetler
Motomi Enomoto Iwamoto
Carol Jacobs
Mr. and Mrs. Eben Jordon
Ellen Knight
Mr. and Mrs. Marc Kolber
Judith Ludwig Levine
Peter Lindsay
Mr. and Mrs. Tom Lowy
Mr. and Mrs. Stephen Lynch
Joan Manhardt & Richard Ball
Michelle Marino
Kathleen McCarroll

John McCloskey Jr.
Mr. and Mrs. Mike Merin
Mr. and Mrs. Percival Moser
Jean Oraschewsky
Mary Jane Padwal
Linda Broder of Pen & Paper
Donna Pironti
Colleen Pietrobono
Mr. and Mrs. T.J. Reilly
Mr. and Mrs. William Saunders
Claire Schmick
Gay Scott
Mr. and Mrs. Willard Scott
Mr. and Mrs. John Scullin
Cynthia Slater
Wenchao Song
Terese Brogan Stinson
Mr. and Mrs. Gail Straight
Patricia Tillson
Melissa Ungvary
Jen-Lung Wang
Anne Weir
Christine Wellington
Sharon Willis
Mr. and Mrs. Jonathan Wright
Martha Wright
Robin Wright

Individual In Kind Gifts

In-kind gifts from Organizations

Cathedral Village
Light of Elmwood Lodge
Theresa Maxis Center

Individual In-kind Gifts

Anonymous
Andrew Abrams
Laura & Brian Ackerman
Barbara Arendt
Ayishah Berry
Dorothy and David Binswanger
Sally Branca
Earlene Broady
Diane Burkit
Martha Cabrey
Susan Calvallo
April Chase
Lita Cohen
Michelle Connerton
Toni Conte
The Cooke Family
The Daniels/Sharples Family
Rhonda Dunson
Lisa Durham

Damina Durham
Margaret Enos
Stephanie Flowers
Barbara Fox
Lisa and Charles Gregory
Ginger Hartsfield
Nancy Heidelberg
Lynn Carson Hepp
Ebony Howard
Eve Hoyt
Frances Jackson
Lauralyn Jones
Carol Kelley
Linda Kirk
Tymara and Maria Kittreles
Karen Kludjian & William Kozel
Nancy Kolva
Ronald Korval
Natalie Landro
Cathy May
Marcella Melot
Mezzonette Family
Dolly Mignogna
Jay and Sara Minkoff
Joe Mitchell
Alex and Keith Morgan

Deyvonnia Moore
Bridget Mullin
Michael Murphy
A. George Newnham
Stephanie Nicholson
Sheryl Ohman
Amy Orcutt
Alexi Papadopoulos
Virginia Peckham
Kimberly Petrucci
Donna Pironti
Joanne Quillen
Lizette Richards
Dale Rosenwald
Mr. and Mrs. Andrew Rubin
Rachel Rudnicki
Moses and Karen Scott
Sandi Sherr
Sue Smith
Bob and Gloria Spitz
Michael Taraborrelli
Latoya Tucker
Mr. and Mrs. James Vaules
Lisa and John Webster
Georgina Zhang

Corporate, Business, and Foundation Gifts

Founder's Circle—\$5000 & Up

The Non-Profit Finance Fund
The Fourjay Foundation
Material Culture

30th Anniversary Circle \$2500-\$4999

Thornton D. & Elizabeth S. Hooper Foundation
First Book

Fraleigh Circle \$1000-\$2499

The Agnes Irwin School
BINSWANGER
Philadelphia Area Coaches Association

FSS Visionary- \$250—\$499

Managed Care Consultants

FSS Dreamer \$100-\$249

GC3 Strategy Inc.
Wyeth—Matching Gift Program

FSS Supporter—Up to \$99

Aetna Foundation—Matching Gift Program
M.L. Lawrence
Nuss Printing



Holiday traditions, special meals, and gifts build a sense of community.

Corporate, Business and Foundation In-kind Gifts

ABC Quilts
Barnes and Noble Bookstore, Bryn Mawr
Dorland Global Health Communications
Enterprise Rent-A-Car
First Book
ITI Corporation
The Junior League Sustainers
Lands End
Lekotek of Southeastern PA
Long and Foster Real Estate Inc.
The Montgomery Family—Ardrossan Estate
Moore Brothers Wine Company
Philadelphia Area Coaches Association
Washington Group International
Wawa Stores
Weichert Realtors, Paoli Office

Funding for Contracted Services & Programs

Elwyn Inc.
Pennsylvania Medical Assistance
Philadelphia Department of Human Services
Philadelphia Department Of Public Health,
Maternal, Child & Family Health
Philadelphia Office of Mental Retardation
Services

“Our in kind giving program grows exponentially each year. We are now at the point where we can give the majority of our families the support they need over the holidays. But our client numbers keep growing, so we work hard to forge important new donor connections.”

School and University In-kind Gifts and Volunteer Projects

The Agnes Irwin School
The Baldwin School
The Episcopal Academy
The Girl Scouts of Haverford
Saint Monica's School
The Radnor Elementary School PTO
Saint Francis Church—Women's Ministry
The Shipley School—Lower School Service
The Shipley School—Faculty Mural Painting
Presentation BVM School
Pennsylvania Institute of Technology
University of the Arts—Student Internships
University of the Sciences Philadelphia,
Alumni Office
University of Pennsylvania,
Center for Community Partnerships

Student Volunteers and Interns

The Agnes Irwin School—
Molly Bourke & Alexandra Greco
Conestoga High School—Brenna Sweetman
The Hunn School—Mark Doghramji
The William Penn Charter School—
Peter Binswanger
Rebecca Slotnick
The University of the Arts—
Sarah Wenner, Kristin Weldin,
Shana Treon, Kevin Alvir
and Laura Maier
University of Delaware—
Yelana Bluestein
Carly Nigro
University of Pennsylvania School of Nursing—
Interns for Family School

Liz Daly, In-kind Gift Coordinator



FAMILY SUPPORT SERVICES
For Our Children's Future

NON PROFIT
ORG.

U.S. POSTAGE
PAID UPPER
DARBY, PA
PERMIT NO. 1

201 South 69th Street,
Upper Darby, PA 19082

Phone: 610-352-7610
Fax: 610-352-7617
email: info@fssinc.org



Let this be you!
Mark you calendar for the Community
Clothes Charity on October 25,26, & 27.

WWW.FSSINC.ORG

Indulge your shopping passion at the ultimate fashion sale— Join the Community Clothes Charity's event of the year

Have you ever wished you had Audrey Hepburn's fabulous wardrobe in "Breakfast at Tiffany's"? Well, wish no more, your moment has come.

The Community Clothes Charity (CCC) collects new, vintage, and gently used designer clothes, shoes, accessories, and handbags and resells them during a three-day fashion bonanza each October. The sale is open to women only (due to a rather open, Loehmann's style, changing room) and raises money for a different cause every year.

This year the sale will take place on **October 25, 26 and 27** and the proceeds will be split between Family Support Services (FSS) and The Children's Aid Society (CAS). "This will be the 30th year the sale has been held by the CCC," says CCC Press Contact and committee member, Julie Jensen Bryan. She adds that since its founding the Strafford-based charity has raised "over two million dollars that we have given to local charities."

Managed by a close-knit group of about 45 civic-minded volunteers, the sale used to

be hosted in empty retail space, or large homes loaned by realtors, until **The Village Hall, at Spread Eagle Village in Strafford PA**, was made available by a devoted CCC member, Mrs. Samuel M.V. Hamilton.

These same volunteers solicit boutiques, fashionable friends with overflowing closets, and upscale stores for designer items. They price, tag and sort the donated clothing, scarves shoes, and handbags, issuing tax receipts the following January for all items in resale condition. They also man the sale itself with the help of volunteers from the current year's benefiting charity.

Pamela S.K. Campbell and Janice N. Wetherill, co-chairs of the CCC, say that FSS and CAS were selected as this year's beneficiaries because of their mission—supporting children. Mrs. Wetherill adds: "Both non-profit organizations have programs for children and women, and they are the types of programs we like to support. Also their needs for the specific programs, in this case, trauma, can be met by profits from our sale."

To help out with this year's event, FSS and CAS are planning to do several designer clothing drives this spring, summer and fall. CCC member, Julie Bryan, suggests the best way to collect clothes is also very simple; gather a few good friends for a meal, and ask them to bring any designer or upscale clothing that may no longer suit them, but would appeal to someone else. Tag it with the donor's name & address, save it, and then drop it off (weekdays only) from October 9th-19th between 9am and 4pm at The Village Hall, Spread Eagle Village, Strafford.

Shawn M. Lacy, Esq. FSS's Executive Director says "we are absolutely delighted to be the lucky recipient of this grant...and will assist (the sale) in any way we can." Grace Cooke, FSS's Development Coordinator, used to work as a fashion editor and stylist at Glamour magazine in New York. A veteran of designer sample sales, she says: "There are many resale shops, but nothing with the panache of this sale. It culls the best clothing, and sells it at a big discount." So, all you fashionistas, get ready for some fun!
